

JORGE CASTANO

joanca@gmail.com

Problem solver | Self Motivated | Multilingual | Results Driven | Client Relations | Strong teamwork abilities

Career Goal

To gain further experience in the field of Information technology in an environment which allows for professional and personal growth.

Employment and Education

Bachelor of Computer Information Systems student

Mount Royal University

September 2015 - Present day

- 3rd year of a 4 year program
- Have taken courses including but not limited to: programming, data structures, web design, database (SQL), Operating systems and computer architecture, system analysis, system administration, management, accounting, entrepreneurship and Psychology.
- Currently in the Dean's list due to academic performance
- President's club for continuous academic performance with a GPA over 3.75/4
- Comfortable with different programming languages included but not limited to Java, Javascript, HTML5, CSS, MySQL and Bash

I.T Entrepreneur

Effective I.T.

March 2015 - September 2016

- Scope projects and create proposals for small to medium companies in I.T related projects including web sites, software, server configurations, recommendation, setup and maintenance of I.T infrastructure.
- Customer support and training.

Carpenter Apprentice

Cedro Fine Woodwork

August 2014 - March 2015

- Followed blueprints to design and create custom built carpentry pieces
- Worked with solid hardwood, different veneers and wood materials and machines related to the construction and installation of custom furniture and cabinetry, kitchens, closets, desks, entertainment centers and renovations overall.

Inside Sales

LatAm at N-able Technologies

January 2014 - March 2014

- Profiling, prospecting and booking sales presentations
- Deliver the company's value proposition
- Support outside sales activities
- Receive and answer prospective customers' sales enquiries

- Qualify leads by explaining types of service and products offered

Manager

The Source

February 2010 - December 2013

- Direct a retail business of \$2 million dollars in annual sales
- Coordinated the hiring, training, and scheduling of a successful team of over 15 people
- Achieved a sales gain of \$500,000 equivalent to 33% within a fiscal year
- Created, improved and implemented systems to ensure the efficiency in all aspects of the store
- Responsible for the daily operations and success of the location being managed
- Responsible for the goals set forth by the corporation and the accomplishment of those goals

Sales Associate

The Source

July 2007 - February 2010

- Responsible for cash handling, opening and closing, training, and development of new associates
- Awarded Sales Excellence every year as a sales associate
- Responsible for Annual Sales of more than \$300,000 while working only part time.

Computer Technician

Kadisal Inc.

2005 - 2007

- Received shipments of assorted pieces of technology and decide how to process them
- Recovered salvageable equipment, test, and classify according to use
- Built computers and ensure their testing and reliability from the pieces recycled
- Ensured daily operations ran according to schedule
- Created an efficient and safe environment working directly with owners and colleagues
- Shipping and receiving of containers and other smaller packages
- Forklift operator

Languages

- English (Full, professional proficiency)
- Spanish (Full professional proficiency)
- French (Limited working proficiency)
- Portuguese (Limited working proficiency)

References

Available upon request